

KENWOOD

PROTALK® and FREETALK® RADIOS

Affordable UHF and VHF Portable Business Two-Way Radios

**INDUSTRY SPECIFIC
WHOLESALE
PROGRAM**



**NEW DEALER
INQUIRIES
WELCOME**

e Commerce Supply
15375 Barranca Pkwy H108
Irvine, CA 92618-2209
949-502-5588 949-480-0039 FAX
www.ecom-supply.com
radios@ecom-supply.com

EQ016R

CUSTOMER SATISFACTION
GUARANTEED



**BEFORE THEY EVEN
TAKE A BITE.**



ProTalk[®]
TWO-YEAR LIMITED WARRANTY

KENWOOD

KENWOOD

the
BE-EVERYWHERE
tool



ProTalk[®]
KENWOOD



KEY WHY SHOULD I SELL KENWOOD KENWOOD PROTALK® 2 WATT RADIOS?

- ▶ Kenwood is the **#2 Supplier** of Business and Public Safety Radios in the USA
- ▶ The **Kenwood Brand Name** is Already Known and Respected World Wide
- ▶ Windows Based Customer **RMS (Radio Management Software)** Program
- ▶ **Wireless Field Cloning** with Unlimited Number of Units and no Hardware
- ▶ Encrypted **Scrambler Mode** for an Increased Level of Communication **Privacy**
- ▶ Built to Last with **MIL STD 810 CDEF** and **IP54 IP56** Moisture Specifications
- ▶ Rugged **Die-Cast Chassis** Typically Found in Higher Tier Radio Models
- ▶ High Capacity **1500mAh NiMH Battery** and **3 Hour Smart Charger** Included
- ▶ Battery Saver Mode for **Talk Times up to 18 Hours** Based on 90/5/5 Usage
- ▶ **Audio Quality** and Maximum Volume Common to Higher Tier Radio Models
- ▶ High Efficiency **SMA (Coaxial Cable Connector)** Type Removable **Antenna**
- ▶ **Range and Performance** Rivaling Higher Tier 4 Watt and 5 Watt Radio Models
- ▶ **Audio Accessories are Standard** for all Kenwood Two-Way Radio Groups
- ▶ Unique **Voice Channel Number Announcement** Option Built Into all Models
- ▶ **UHF (450MHz)** or **VHF (150MHz)** Available in **2 or 8 Channel Models**
- ▶ **56 UHF** and **27 VHF** Industry Standard "Dot" and "Star" Type **Frequencies**
- ▶ **39 QT (CTCSS/TPL)** and **83 DQT (DPL/DCS/Digital)** Standard Private Codes
- ▶ VOX, Channel Scan, Low Battery Alert, Call Tone, Wide/Narrow Spacing
- ▶ **2 Year Factory Warranty with an Over-the-Counter Replacement the First Year**

- ▶ United States Market for 1 Watt and 2 Watt BRS Radios is **Over 1,000,000 Units**
- ▶ Studies Indicate Current BRS User Base at **12% of the Total Available Market**
- ▶ BRS Market **Growing at 20-25%** per Year with a **3.5 Year Product Life Cycle**
- ▶ **Limited Kenwood ProTalk Reseller Channels** Compared to the Competition

More Sales from Your Existing Customers. . . . The Demand is Already There . . . It's Just Waiting for You to Make the Sale!

BELOW ARE MANY OF THE BUSINESSES AND END USERS THAT CAN BENEFIT FROM THE USE OF ON-SITE TWO WAY RADIOS

- | | | | |
|----------------------------|-------------------------------|-----------------------------|----------------------------|
| Airports - Small FBOs | Day Camps | Janitorial Services | Retail Stores |
| Amusement Parks | Day Care Centers | Landscape Contractors | Retirement Homes |
| Apartment Complexes | Day Schools | Libraries | Roofing contractors |
| Apartment Complexes | Department Stores | Libraries and Museums | RV Centers |
| Armored Car Services | Detective Agencies | Loading dock Operations | RV Users |
| Auto Dealers | Discount and Club Stores | Lumber Yards | Salvage Yards |
| Auto Service Centers | Distribution Centers | Maid and Cleaning Services | Schools and Colleges |
| Banquet Facilities | Dog / Cat Kennels | Maintenance Departments | Security Guards |
| Boat Charters | Driving Schools | Manufacturing Plants | Service Stations |
| Building Inspectors | Dry Cleaners | Marina Management | Shopping Centers |
| Campground Management | Dry Wall Contractors | Movie Theaters | Siding Contractors |
| Campground RV Dealers | Electrical Contractors | Moving Companies | Sound Contractors |
| Campground Visitors | Equipment Rental Centers | Museums | Sports Teams and Events |
| Car Wash Centers | Farms and Ranches | Networking Contractors | Stables / Riding Academies |
| Carnival Suppliers | Fence Contractors | Nurseries and Greenhouses | Stadium Events |
| Carpenters | Florist Centers | Nursing and Care Facilities | Storage Facilities |
| Catering Services | Funeral Homes | Office Communications | Studio / Production Crews |
| CCTV Contractors | Golf Courses | Painting Contractors | Surveyors |
| Cemetery Grounds Keepers | Grocery Stores | Parking Ramp Operators | Swap Meet Organizers |
| Chimney Builders | Hardware Stores | Parks and Park Management | Synagogues |
| Churches and Church Events | Heating Contractors | Personal Recreation | Theme Parks |
| Concrete Contractors | Hospitals and Medical Centers | Pest Control Contractors | Tree Trimming Services |
| Construction and Job Sites | Hotels, Motels and Resorts | Pet Shops | Truck Dealers |
| Contractors and Tradesmen | Hunting and Fishing Lodges | Plumbing Contractors | Trucking Terminals |
| Convenience Stores | HVAC Contractors | Realtors | Valet Service |
| Crane Operators | Insulation Contractors | Restaurants | Warehouse Operations |

Kenwood ProTalk® and FreeTalk® Radios are easy to sell with MSRP on BRS (Business Radios) starting at \$190.00 each. The Dealer Program includes the support materials and training needed to get started. Profit margins are excellent with same day shipments to your stock or direct to your customer on most orders. Stocking Dealer and Non-Stocking Point of Sale Programs are available for your specific industry.

STOCKING DEALER PROGRAM

(1) Stocking Dealers shall place a \$3,000 (minimum) opening radio stock order. A suggested opening order is as follows:

2 ea	TK2200V2P	VHF	2 Watt	2 Channel	(A suggested listing of the most common accessories can be provided upon request)
2 ea	TK2200V8P	VHF	2 Watt	8 Channel	
10 ea	TK3200U2P	UHF	2 Watt	2 Channel	
4 ea	TK3200U8P	UHF	2 Watt	8 Channel	
4 ea	TK3130	UHF	1 Watt	2 Channel	

(2) Stocking Dealer's opening order shall be priced at the best column (20+ piece) pricing with all future orders at the same best column pricing regardless of quantity.

(3) Stocking Dealer shall have the right to a one-time inventory rotation at any time within 1 year after the opening stock order date. Slow moving items in resalable condition can be returned with a full credit applied to an equal offsetting order.

(4) Plexiglas counter displays with dummy radios, full line product catalogs, 3-fold brochures, specification sheets and high resolution images shall be provided to the Stocking Dealer as needed at no charge.

NON-STOCKING POS DEALER PROGRAM

(1) Non-Stocking Point-of-Sale Dealers are not required to place an opening stock order. Product can be stocked as needed for their customer base with pricing at the quantity columns per order.

(2) Cardboard counter displays, full line product catalogs, 3-fold brochures, specification sheets and high resolution images shall be provided to the Non-Stocking Dealer as needed at no charge.

ORDER FULFILLMENT SERVICE

(1) Order Fulfillment Service is available to any Stocking or Non-Stocking Dealer as well as Internet and Catalog Dealers. Product can typically be blind-shipped the same or next day directly to the dealer's customer. Pricing will be based on the Dealer's established program type.

(2) Custom blind-ship packing lists with the Dealer's name/logo can be designed at no charge for high volume order fulfillment Dealers. For low volume order fulfillment Dealers, the blind-ship packing list header is left blank.



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DEALER APPLICATION

(Easy On-Line Application Available at www.ecom-supply.com)

Company Name _____ Date _____

Address/City/State/Zip _____

Telephone _____ FAX _____ Web Address _____

Type of Business and Products Sold _____

Corporation (State _____) Sole Proprietorship Partnership Years in Business _____

General Manager _____ Email Address _____

Sales Manager _____ Email Address _____

Accts Payable Contact _____ Email Address _____

Tax Resale Number _____ Please provide a copy of your State Tax Resale Certificate with Application

Payment Type Major Bankcard COD * Net 30 Days (On Approved Credit with Opening Radio Order)

*Please allow 5 to 10 working days to process an open account application. If product is needed immediately, orders can be shipped via UPS COD or paid with a bankcard (3% fee may apply).

=====

BANK REFERENCE

Bank _____ Telephone _____ FAX _____

Address/City/State/Zip _____

Contact _____ Account Number _____

=====

SUPPLIER REFERENCES

Supplier _____ Telephone _____ FAX _____

Address/City/State/Zip _____

Contact _____ Account Number _____

Supplier _____ Telephone _____ FAX _____

Address/City/State/Zip _____

Contact _____ Account Number _____

Supplier _____ Telephone _____ FAX _____

Address/City/State/Zip _____

Contact _____ Account Number _____

Authorized By _____ Title _____ Date _____

KENWOOD

ProTalk®

TK-2200 / TK-3200

Compact VHF/UHF FM Portable Radios

The compact ProTalk® models TK-2200/3200, Kenwood's latest envoy for professional grade job site portables sets the standard on ruggedness, features and performance. The perfect solution for construction, retail, hospitality, warehousing, industrial, facilities management and rental fleet applications. The modern design contours present a functional and attractive form factor.

COMPACT DESIGN

The ergonomic contours of the ProTalk® naturally fit the hand for a superbly comfortable hold. The non-slip elastomer channel knob and switch torque ensures positive selection and resists accidental changing.

2 & 8 CHANNEL MODELS

The ProTalk® 2-channel models satisfy the most common two-way requirements. The 8-channel models provide plenty of capacity for multiple channels or radio systems.

FREQUENCY & QT/DQT

The ProTalk® VHF (TK-2200) 2 or 8 channel model has 27 pre-stored frequencies while the ProTalk® UHF (TK-3200) 2 or 8 channel model has 56 pre-stored frequencies. Both models have 39 QT tones and 83 DQT codes. Users can program a ProTalk® to any of the pre-stored frequencies and QT/DQT's, assuring compatibility with other brand radios.

*QT & DQT may also be referred to under other brand acronyms as PL, CG, CTCSS & DPL, DCG, DCS.

SUPER LOCK

Managers can "Super Lock" all user controls (except PTT and volume) to prevent accidental channel changes.

WIRELESS CLONING

This wireless feature simplifies the setup of several ProTalk® radios to function identically and eliminates repetitive setup actions of individual radios. *(Dealer function only)*

CALLING ALERT

Pressing on the Calling Alert key while transmitting causes an alert tone to sound from the other radio's speaker. This is a useful function to signal staff in noisy environments.

INTERNAL VOX/HANDS FREE READY

VOX (voice-operated transmission) is invaluable for specialized tasks or events that require repetitive hands-free communications. The radio itself provides automatic PTT action, so the user simply talks. VOX works with a Kenwood-compatible headset.

TOUGH & WATER RESISTANT

Built tough for rugged work environments, the ProTalk® has been designed to pass industrial drop tests, international IP54/55 water and dust intrusion tests and 11 categories of the U.S. Department of Defense MIL-STD 810 C, D, E & F environmental standards tests.

2 WATTS TRANSMIT POWER / RANGE UP TO 6 MILES

The ProTalk® offers 2 watts* of power to enable direct radio-to-radio communication on the same frequency (simplex) for up to 6 miles**.

Conditions	ProTalk®
Open areas without obstructions	Up to 6 miles (9.6 km)
Residential areas (near buildings)	Up to 1.5 miles (2.4 km)
In steel and/ or concrete reinforced buildings	Up to 250,000Sq. Ft (23,220 Sq. m)
In high-rise buildings	Up to 20 floors

*For some frequencies, power may be limited to 1 watt.

**Talk range will vary based on terrain, conditions and type of radio.

ACCESSORIES INCLUDED

- 18-Hour Ni-MH with Battery Pack
- 3-Hour Fast Charger
- Spring Action Belt Clip
- Removable Antenna

OTHER FEATURES

- Time Out Timer
- Battery Save
- Low Battery Warning
- Scan



KENWOOD PROTALK® TK-2200/TK-3200 FIELD CLONING INSTRUCTIONS

STEP 1: Using either the RMS Radio Management Software or field setup modes described in the Instruction Manual (page 17 for basic channel setup), program the MASTER radio to the desired frequencies, private codes and other features.

STEP 2: Gather the SLAVE radios to be cloned. There is no limit to the number of radios that can be cloned at one time as long as they are within transmission range of the MASTER. Note that the SLAVE radio(s) and the MASTER radio must be the exact same model.

STEP 3: Turn off the SLAVE radio(s). Hold down both the PTT and PF2 buttons while turning the SLAVE radio(s) back on. Hold both buttons until the radio announces "Clone" with the LED turning to a steady orange. This will put the SLAVE radio(s) in CLONE MODE.

STEP 4: Turn off the MASTER radio. Hold down both the PTT and PF2 buttons while turning the MASTER radio back on. Hold both buttons until the radio announces "Clone" with the LED turning to a steady orange. This will put the MASTER radio in CLONE MODE.

STEP 5: Push and release the PTT button on the MASTER radio to start the CLONE process. During the cloning, the LED on the MASTER radio will be flashing red and the LED on the SLAVE radio(s) will be a steady green. The cloning will take less than 1 minute with the MASTER LED changing to orange and the SLAVE LED(s) going off once complete. Turn the MASTER off and back on before regular use.

That's it! Clone any number of radios with no expensive hardware needed to get the job done...

PTT (Push-To-Talk) 

PF1 (Push Function 1) 

PF2 (Push Function 2) 



SLAVE RADIO(S) - ANY NUMBER CAN BE CLONED AT THE SAME TIME



MASTER RADIO

KENWOOD

Listen to the Future

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TK-3202U8P

Compact UHF FM Portable Radio

4 Watts . . . 8 Channels

**NEW MODEL
IN STOCK**



Kenwood's compact TK-3202U8P transceiver, based on a proven design, represents ergonomic excellence. Pick one up and you'll immediately appreciate how easy it is to use. Powerful too: equipped with scan, and built-in VOX, it offers reliable performance in all conditions, thanks to MIL-STD 810 & IP54/55 weatherproofing. Indoors or out, rain or shine, the smart new TK-3202U8P is a star performer!

COMPACT DESIGN

The TK-3202U8P's rounded ergonomic contours naturally fit the hand for a superbly comfortable hold, while the non-slip elastomer channel knob with improved torque characteristics ensures positive select operation.

INTERNAL VOX/HANDS FREE READY

Enjoy the convenience of hands-free operation using any optional headset accessory. The internal VOX (voice-operated transmission) provides PTT control with the simple act of talking. VOX is great for specialized tasks and events where hands-free, constant or repetitive communications are necessary (10-level sensitivity adjustment).

FUNCTION KEYS

The two side PF1 and PF2 keys make functions easily available on the TK-3202U8P, with PF1 key for activating the Lock function and PF2 key for Scan w/temp delete function permitting a custom usage for specific users.

LOCK

Lock all user controls (except PTT and volume) to prevent accidental channel changes.

SCAN

Scanning is a simple way to monitor multiple channels and the TK-3202U8P (8-channel capacity) offers scan modes.

VOICE ANNUNCIATION

When the channel turns and selected other channel, TK-3202U8P will tell you channel number.

WIRELESS CLONING

This wireless feature simplifies the setup of several radios to function identically and eliminates repetitive setup actions of individual radios. (Dealer function only)

ACCESSORIES INCLUDED

- 18-Hour Ni-MH with Battery Save Mode On
- 3-Hour Fast Charger
- Spring Action Belt Clip
- Removable Antenna

OTHER FEATURES

- Scan
- Time Out Timer
- Battery Save and Low Battery Warning

Kenwood's ProTalk® two-way radios are indispensable in a wide variety of businesses where clear communications are a priority — from restaurants and hotels to retail stores and warehouses.



Optional Accessories

KNB-27N
Replacement
Ni-MH Battery Pack
(3.6V/1300mAh)



KSC-28
Spare Rapid Charger
(with 120VAC adapter, UL CSA)



KMC-21
Speaker
Microphone



EMC-3
Clip Microphone
with Earphone



KHS-1
Headset with VOX & PTT*



KHS-21
Headset**



KHS-22
Behind the
Head Headset**



KLH-113
Nylon Case (Black)



*VOX on other than KHS-1 or the ProTalk must be disabled.
**Compatible with the built-in VOX capability of the ProTalk.
Not all accessories may be available in all markets.

Specifications

- 2 BRS channels (User can select channel frequency from 8 DQT frequencies per channel)
- 38 (QT) / 83 (DQT) code settings per radio • 6 call tones • Backlit 4-digit 7-segment LCD
- 1W/500mW user switchable power output • Power supply: 1300mAh rechargeable Ni-MH battery or 3 AA alkaline batteries • Dimensions (WxHxD), 2.20 x 4.6 x 1.13 in (56 x 117.5 x 28.75mm) without projections • Weight, with Ni-MH battery: approx. 7 oz (200g)

TK-3130

ProTalk® XLS



Indispensable

From the simplest two-way radios to the most sophisticated integrated radio systems, Kenwood has been a top choice for quality and reliability. All of this experience is reflected in the ultra-compact ProTalk® XLS. This 2-channel business two-way radio is perfect for a wide range of indoor applications. The ProTalk® XLS has all the features needed to ensure clear communications with maximum convenience and reliability. ProTalk® — from Kenwood Communications.

ProTalk® XLS
Portable UHF Business Two-Way Radio
TK-3130

- Durable design, simple operation
- QT/DQT coded squelch plus busy channel lockout
- 6 call tones
- Vibration and tone alert
- Key lock
- Battery save
- Low battery alert
- Time-out timer (3 or 10 mins)

The smartly styled ProTalk®, cased in tough polycarbonate to withstand the rigors of everyday use, fits neatly in your hand or clips to your belt. It weighs just 7oz (200g) with the rechargeable battery, and control buttons have been simplified to PTT, MON, MENU, CALL, UP and DOWN for easy operation. For hands-free use there is a supplied belt clip and a choice of three optional headsets, which allow VOX operation with 3 levels of sensitivity. The vibration alert function can be used in high-noise areas to prevent missed calls.

Continuous QT (Quiet Talk) and DQT (Digital QT) tone-coded squelch eliminate unwanted interference from others using the same channel. Once programmed, the radio lets you hear only calls with the specified talk group tone (38 for QT) or code (83 for DQT). The scan function can also check these coded squelch channels for voice activity. And if another talk group is already on the air, busy channel lockout enhances traffic management by preventing transmission.

For confidential conversations you can always switch to Privacy Talk®, which scrambles the transmitted signal to prevent eavesdropping.

The supplied Ni-MH rechargeable battery provides up to 10 hours* (approx.) of use, and at the end of the day you just slip it into the desktop charger. For extra flexibility, however, you can run it off a pack of 3 AA alkaline batteries. And to conserve power when range is not an issue, you can switch output from 1 watt to 500mW per radio.

Privacy Talk®

Includes 10-hour battery pack, desktop charger and more

- Rechargeable Ni-MH battery
- Desktop charger
- Spring belt clip
- 1-year warranty card
- FCC license information

Operating Range

Open areas without obstructions	Up to 4 miles (6.4km)
Residential areas (with buildings in the immediate vicinity)	Up to 1.5 miles (2.4km)
In steel and/or concrete reinforced buildings	Up to 200,000 sq. ft. (18,580 sq. m)
In high-rise buildings	Up to 15 floors

Note: Data is based on test models; actual range depends on the individual transmitter and conditions.

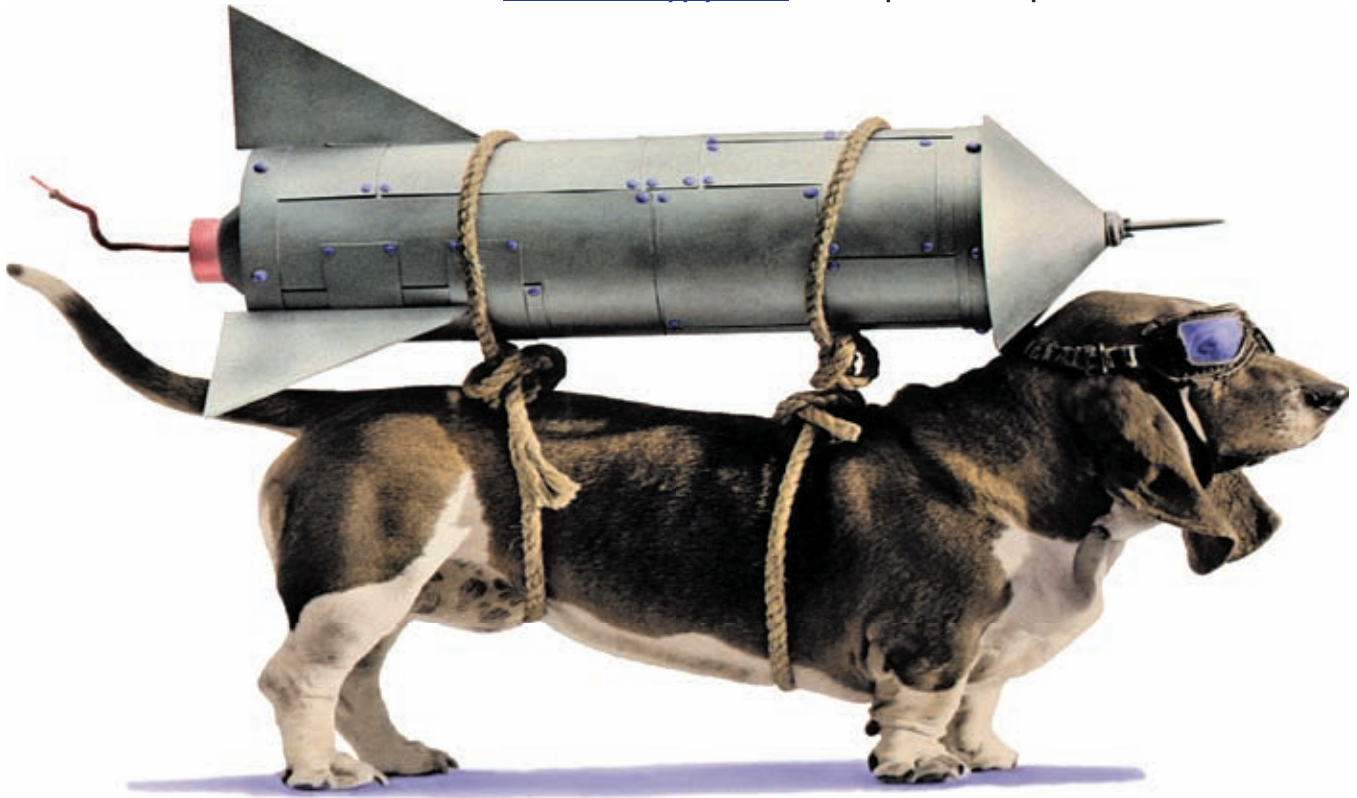
User Programmable Frequencies

Channel 1	464.5000 MHz	Brown
	464.5500 MHz	Yellow*
	467.7625 MHz	J
	467.8125 MHz	K
	467.8500 MHz	Silver Star
	467.8750 MHz	Gold Star
	467.9000 MHz	Red Star
Channel 2	467.9250 MHz	Blue Star
	464.5000 MHz	Brown
	464.5500 MHz	Yellow
	467.7625 MHz	J
	467.8125 MHz	K
	467.8500 MHz	Silver Star
	467.8750 MHz	Gold Star
	467.9000 MHz	Red Star
	467.9250 MHz	Blue Star*

*Factory default channel setting
All channels are narrow bandwidth. User can select channel frequency from above.

www.KenwoodMPD.com

Please visit www.ecom-supply.com for latest product and promotion information . . .



Are Your Customers Looking for a Better Way to Reach Their Staff or Other Departments?

ECS

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PRESORTED
STANDARD
US POSTAGE PAID
SANTA ANA CA
PERMIT NO 1600

**Don't ask
a toy
to do a
tool's job**

KENWOOD COMMUNICATIONS

ProTalk® / FreeTalk® Industry Specific Dealer Program

Free Manuals Download Website

<http://myh66.com>

<http://usermanuals.us>

<http://www.somanuals.com>

<http://www.4manuals.cc>

<http://www.manual-lib.com>

<http://www.404manual.com>

<http://www.luxmanual.com>

<http://aubethermostatmanual.com>

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Auto manuals search

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TV manuals search

<http://tv.somanuals.com>